

## **Course Summary**

### Description

This course teaches advanced level HPE Servers technologies with topics that include: HPE Apollo Servers, HPE Moonshot Servers, HPE Integrity SuperDomeX Servers, Management Tools, and Customer Engagement Skills.

### **Objectives**

At the end of this course, students will be able to meet the following objectives:

- Recognize industry trends.
- Gather customer requirements.
- Advanced Architecture for Server Solutions.
- HPE Apollo Solutions for HPC.
- HPE Apollo 4000 for Data-Driven Organizations.
- HPE Moonshot Solutions
- HPE Integrity SuperDomeX Solutions
- Monitoring and Managing HPE Solutions
- Working with Customer Business Financials

### Topics

- Recognize Industry Trends
- Gather Customer Requirements
- Advanced Architecture for Server Solutions
- HPE Apollo Solutions for HPC
- HPE Apollo 4000 for Data-Driven Organizations
- HPE Moonshot Solutions
- HPE Moonshot Workloads
- HPE Integrity SuperDomeX Solutions
- Monitoring and Managing HPE Solutions
- Working with Customer Business Financials

#### Audience

This course is ideal for consultants, Pre-sales engineers, Sales engineers, Systems Engineers, Solutions Architects.

#### **Prerequisites**

For complete prerequisites and requirements to achieve any of the related certifications or upgrade paths, see the certification description on the HPE Certification and Learning website.

#### **Duration**

24 hours



## Architecting Advanced HPE Server Solutions Rev. 16.21

## **Course Outline**

#### I. Recognize Industry Trends

- A. Describe trends affecting enterprises and explain how these trends lead to the four Transformation Areas.
- B. Describe key business challenges enterprises are facing.
- C. Review the role of a server architect, emphasizing how the architect helps companies.
- D. Provide an overview of the HPE enterprise server solutions covered in this course:
- E. Apollo solutions
- F. Moonshot
- G. Integrity Superdome X

#### *II. Gather Customer Requirements*

- A. Identify key decision makers and explain how to engage them in a discussion about the company's business requirements and challenges
- B. Obtain data and documentation required to understand the company' business requirements
- C. Explain best practices for creating requirements statements and documents

#### III. Advanced Architecture for Server Solutions

- A. Analyze the special needs of data, High Performance Computing (HPC), and mission-critical workloads
- B. Given a customers' specific requirements, architect a solution for a data, HPC, and mission critical workloads

#### IV. HPE Apollo Solutions for HPC

- A. Explain the features and benefits of HPE Apollo 2000, 6000, and 8000 solutions
- B. Position HPE Apollo 2000 and 6000 solutions for the right use cases and workloads
- C. Create an implementation plan for an HPE Apollo 2000 or 6000 solution, including plans for the proper performance, scalability, high availability, and management

#### V. HPE Apollo 4000 for Data-Driven Organizations

A. Briefly describe the HPE Apollo 4000 portfolio

- B. Position HPE Apollo 4000 solutions for the right use cases
- C. Create an implementation plan for an HPE Apollo 4000 solution, including plans for the proper performance, scalability, and high availability

#### VI. HPE Moonshot Solutions

- A. Briefly describe the HPE Moonshot portfolio
- B. Position HPE Moonshot solutions for the right use cases
- C. Explain options and best practices for designing the networking component of an HPE Moonshot solution

#### VII. HPE Moonshot Workloads

- A. Position HPE Moonshot cartridges for the right use cases and workloads
- B. Create an implementation plan for the following solutions, including plans for the proper performance, scalability, and high availability:
- C. Big data and analytics solution
- D. Video processing solution
- E. Mobile workspace solution
- F. Web infrastructure solution

#### VIII. HPE Integrity Superdome X Solutions

- A. Explain the benefits of the HPE Integrity Superdome X and describe its available options
- B. Explain the benefits of nPar and RAS features for HPE Integrity X solutions
- C. Position HPE Integrity Superdome Xsolutions for the right use cases
- D. Create an implementation plan for HPE Integrity X solutions, including plans for the proper performance, scalability, and fault tolerance, high availability, and manageability

#### IX. Monitoring and Managing HPE Solutions

- A. Recommend and substantiate the HPE management tools that optimize administrative operations for various customer environments
- B. Explain the benefits of the HPE Representational State Transfer (REST) application program interface (API)

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# Course Outline (con't)

X. Working with Customer Business Financials

- A. Demonstrate business acumen through an ability to analyze financial statements
- B. Define basic financial terms used when talking with a customer's executive officers
- C. Calculate key performance indicators (KPIs) to analyze a customer's financial health and understand industry and company trends
- D. Use HPE tools analyze a company's financial position